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Contact your DI sales team for more information. (800) 437-7355, ext. 719 • DISales@IllinoisMutual.com



Selling disability income insurance (DI) allows you to serve hard-working, middle-class Americans like nurses, dental hygienists, small business owners, and others.

On top of that, you have an opportunity to earn four cash incentives throughout the year when you hit the DI sales targets listed above.

DI QUARTERLY INCENTIVE SPECIFICATIONS:

- 100% of bonus will be paid after the end of the qualifying incentive period*.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105.
- Illinois Mutual determines the final recipients.
- You must have active agent status, as defined by Illinois Mutual, at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

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*Qualifying business for this Incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2021 Incentive periods are as follows: Q1: 1/1 - 3/31/2021, Q2: 4/1 - 6/30/2021, Q3: 7/1 - 9/30/2021, Q4: 10/1 - 12/31/2021.

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For agent use only. Not intended for the public.

Policy Form DI105, Disability Income Policy Policy Form BE105, Business Expense Policy

Not available in AK, CA, DC, HI or NY. Coverage and availability may vary in other states.

For costs and details of coverage, limitations, exclusions and terms, contact Illinois Mutual.

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